



Unify

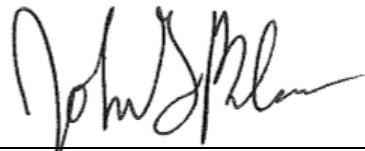
Sales Specialist OpenScape Business

Certification has been presented to

Vladislav Kitavin

In recognition of the successful completion of all
certification requirements of Unify Academy.

09/12/2018
Valid for 2 years
Cert. No: 138423



John Balcar
Global Director
Unify Academy

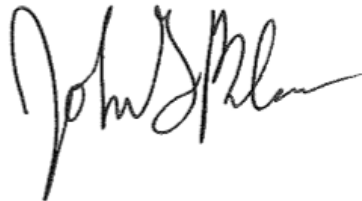
Sales Specialist OpenScape Business

Vladislav Kitavin

has passed a theoretical examination covering the following topics

- Overview of Unify and company history
- Overview of current SMB industry trends and marketing messages
- Review of Unify SMB and LAB portfolio to include OpenScape Business and OpenScape Enterprise
- Knowledge of OpenScape Business portfolio
- Overview of competitive positioning of our OpenScape Business solution
- Review of available sales resources

The Sales Specialist OpenScape Business has been awarded.



John Balcar
Global Director
Unify Academy

Cert. No: 138423